**Development Worker for Organisational Development and Marketing in the Cashew Value Chain**

Agricultural engineer, agricultural economist, economist, geographer, social scientist

JOB-ID: 26871

**Field of activity**

Within the framework of the Benin-based project Promotion of Agriculture (ProAgri), measures are being implemented to strengthen producer organisations in the cashew value chain. Besides offering advice to partner structures on cultivation, harvesting and processing issues, capacity building is being provided in the fields of organisational development and marketing. This job requires frequent travel both into the countryside and throughout Benin, along with occasional trips to Accra. The position is based in the regional programme office in Parakou. Along with directly advising partners, the position involves organisational and concept-related tasks.

This job comprises providing support to partner organisations (umbrella associations and cashew producer cooperatives) in terms of organisational and strategic development, preparing business plans, marketing tools, contract farming, PPP, capital mobilisation and member loyalty. This will require coordination of activities with other donors and projects in the cashew value chain.

**Your tasks**

* Assisting actors in the cashew value chain to professionalise production practices
* Organising training measures to improve production and marketing
* Supporting and monitoring the organisational development of regional and national level associations
* Advising associations on the development and implementation of strategies and business plans

**Your profile**

**You offer the following qualifications**

* University-level degree as an agricultural engineer, agricultural economist, economist, geographer or social scientist
* Experience in the field of organisational development would be a major advantage
* A good command of French (written and spoken) is imperative; a good command of English is desirable; knowledge of German would be an advantage
* Ability to work in a team, but also independently, and to show initiative and be dynamic
* Driving license (category B) and willingness to undertake journeys on your own in Parakou and the surrounding area
* At least two years' professional experience

**You offer the following competencies**

* Regional experience (West Africa) would be an advantage
* Knowledge of the value chain approach
* Experience in the field of marketing and sales

**Assignment period**

24 months & preparation

**Conditions regarding location**

* Location: Parakou, approx. 200,000 inhabitants, Benin’s 4th largest city located in central Benin
* Climate: rainy season = June to October, wet and warm; December to January = dry and cool; February to May = dry and hot
* Healthcare: basic healthcare services on hand, 2 private clinics
* Shopping and supplies: generally sufficient; if required, additional supplies and purchases can be brought in from Cotonou
* Accessibility: 420 km from Cotonou = 6 hours by car; 8 hours with daily bus service
* Schools and school fees: not recommended; at best, attendance at Catholic primary school
* Other: university city, transit route to Niger, but still very rural

**General conditions**

* Phases of travel-intensive work
* Family friendliness: limited appropriateness for families with small children;
not suitable for families with children of school age
* You must be willing to work in remote areas

**Our offer**

We offer you the opportunity to work in an innovative and worldwide operating institution related to development policy. Your competencies and qualifications are demanded on the spot in an interdisciplinary team. The Development Service of GIZ offers a comprehensive service package. It includes a specific technical and personal preparation. Your contract period is at least 24 months with the option of extension.

[Information on the service package](http://www.giz.de/entwicklungsdienst/en/downloads/05_Latest_Facts_and_Figures_for_DWs_Secondment_May_2015.pdf)

**Other information**

GIZ's Development Service is looking forward to applications of candidates with a professional qualification and / or university degree and at least two years of professional experience. In addition you hold the German nationality, the nationality of a member state of the European Union or of Switzerland.

Please understand that we can accept and process in principle only applications via our E-recruiting system. If you should not be able to post an application via the system, you are welcome to contact the person indicated at the end of the job description.

Please check after your application regularly the spam and junk mail folder of your mail account, since the e-mails of the recruiting system are categorized as spam by some providers.

If we caught your interest, we are looking forward to your application until 29.05.2016.

**Contact**

Barbara Vogt-Seeliger